

MEDICAL BILLING FOR IMPLANT DENTISTRY

Learn how to bill Medical Insurance Plans for a variety of dental procedures including:

- Bone Grafting • Ridge Preservation • CT Scans
- Dental Implants
- ... and many others!

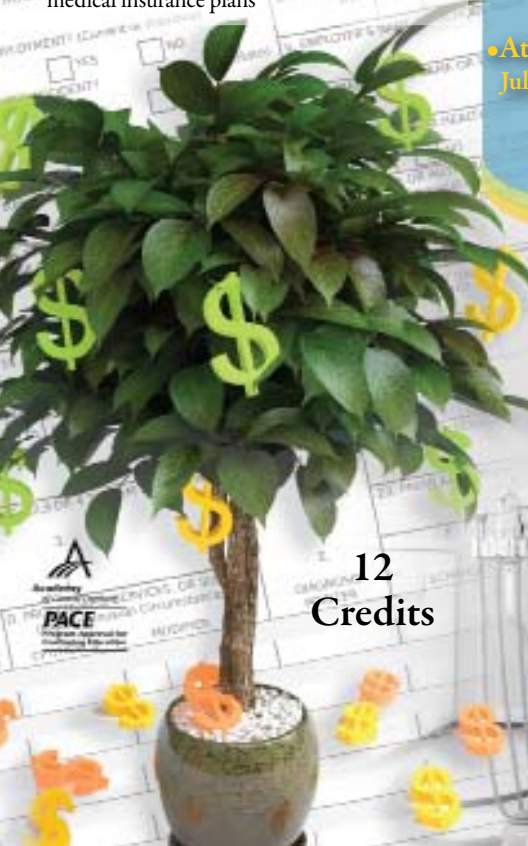
"If your office is unfamiliar with medical billing, now is the time to learn the process!

Join our nationally-recognized coding expert, for an in-depth two-day program that will teach you everything you need to know about billing medical insurance plans"

 **IMPLANT SEMINARS**
IMPLANT DENTISTRY EDUCATION

COURSE DATES

- San Francisco
June 10-11, 2011
- Miami
October 22-23, 2010
November 11-12, 2011
- Atlanta
July 16-17, 2010
- Boston
March 18-19, 2011



12
Credits



MEDICAL BILLING

Most dentists are under the misconception, for varying reasons, that medical plans can only be accessed in cases involving trauma. This cannot be farther from the truth. Current medical plans on the market cover a wide variety of procedures, including examinations/consultations and treatment for such simple problems as Exostoses of the Jaw (Tori) to more complex ones, such as Chronic Periodontitis and Alveolar Atrophy.

In addition, a myriad of other infectious, inflammatory, and pathological problems are covered, including periodontal surgical services, Implant Stage I and II Surgery, TMD, as well as oral and dental procedures related to traumatic injury.

COURSE OBJECTIVES:

This two-day presentation will discuss the different medical plans, the basics of medical diagnosis and procedure coding, as well as documentation requirements. A wide variety of claim examples for procedures commonly performed be presented and discussed, followed by a billing workshop and hands-on claim preparation.

PARTICIPATION:

The program is geared to the Dental Practitioner performing both surgical and reconstructive procedures, and the Business and Surgical/Clinical Staff. Doctor attendance is mandatory, as successful reimbursement is dependent on the Doctor's input into the coding/documentation process. Be sure to bring five charts of patients requiring bone grafting, dental implants, and/or trauma related procedures to the course. Medical claim forms will be distributed, completed with assistance and mailed out that day.



Bring your case files and be prepared for a fascinating, challenging, educational, and thoroughly enjoyable experience!

"We had our first large claim of \$14,664 that you helped us review... I can't thank you enough. We are definitely on our way in the medical billing arena. Thank you!"

Keegan Smith Keller, TX

"I received my first response. I GOT PAID \$460 FOR MY FIRST CT SCAN! I am anxiously awaiting the other claims that are out. Again, thanks."

Dr. Lararo Fernandez Miami, FL

"I took the medical billing course this past February as well as in June. We have been filing and receiving payment for a variety of services. Thank you!"

L.K. San Francisco, CA

"Best Medical Billing Seminar ever"

Dr. Handeek Patel Edison, NJ

"I've been billing medical for 2 years. I've been doing it all wrong! No wonder my claims are denied sometimes. I cannot imagine NOT taking this class."

Laura Pforts

Call to Register 1.800.561.3065

TWO DAY PROGRAM

- Your tuition includes a 50-page handout
- A 300-page manual will be available for purchase

LENGTH: 12 hours

UPON COMPLETION, PARTICIPANTS WILL BE ABLE TO:

- Use Medical Diagnosis and Procedure Codes Properly
- Prepare Medical Claim Forms
- Prepare Appropriate Documentation

PART I: Lecture

- Medical Insurance Overview
- Comparison of Medical & Dental Plans
- Medical Third Party Payers
- Steps in Third Party Reimbursement
- Medical-Legal Documentation
- Gathering Subjective and Objective Information
- Medical Coding and Guidelines
- Comprehensive Diagnosis and Procedure Coding
- Documentation Preparation

PART II: Medical Coding Workshop

- Claims Preparation
- The Medical Claim Form
- Claim Examples
- Procedures covered include:
 - a. Examination & diagnostics
 - b. Common Emergencies
 - c. Therapeutic Treatments, including TMI
 - d. Periodontal Surgery
 - e. Pathology/Excisions/Biopsies/Lasers
 - f. Implants - Stage I & II
 - g. Trauma (Surgical & Restorative Care)
 - h. Anesthesia/Analgesia/Sedation

PARTICIPANTS:

Please bring five patient charts to the course. We will show you how to put your new billing knowledge to work right away.



COURSE DATES

› SAN FRANCISCO › JUNE 18-19, 2010

› ATLANTA JULY 16-17, 2010

› MIAMI › OCTOBER 22-23, 2010

www.HandsOnBoneGrafting.com

1.800.561.3065

LOCATIONS & ACCOMMODATIONS



COURSE LOCATION
Implant Seminars Training Facility
1830 NE 153rd Street
N. Miami Beach, FL 33162
Ph: (305) 944-9636

The Miami Medical Billing Courses are held at Implant Seminars' modern, full-appointed multimedia facility.

Miami • October 22-23, 2010



RECOMMENDED HOTEL
Fairmont Turnberry Isle Resort
19999 West Country Club Drive
Miami, FL 33180
Ph: (305) 932-6200

The Fairmont Turnberry Resort is conveniently located between two major international airports: Miami International Airport and Fort Lauderdale International Airport. This stunning Mediterranean-style hotel has spectacular views and personalized service, with 2 18-hole golf courses, a luxurious spa and an award-winning restaurant.



COURSE LOCATION
San Francisco • June 18-19, 2010
SOFITEL SAN FRANCISCO BAY
223 Twin Dolphin Drive
Redwood City, San Francisco 94065
Tel: (650) 598-9000



COURSE LOCATION
Atlanta • July 16-17, 2010
HYATT REGENCY ATLANTA
265 Peachtree Street
Atlanta, GA 30303
Tel: (404) 577-1234

Continental breakfast and lunch will be provided at the courses.

Call to Register 1.800.561.3065

MEDICAL BILLING COURSE REGISTRATION FORM



MAIL TO: IMPLANT SEMINARS
1840 NE 153RD STREET
NORTH MIAMI BEACH, FL 33162

FAX TO: (305) 944-3046

CALL TO: 1-800-561-3065

Name: _____

Address: _____

Tel: _____

E-Mail: _____ **AGD MEMBER ID#:** _____

OFFICE TEAM MEMBERS

Name: _____ **Position** _____

Name: _____ **Position** _____

Name: _____ **Position** _____

Name: _____ **Position** _____

COURSE TUITION Doctor \$900 / Office Personnel \$750

San Francisco, June 18-19, 2010

Atlanta, July 16-17, 2010

Miami, October 22-23, 2010

PAYMENT

_____ # OF PARTICIPANTS _____ TUITION TOTAL

Check enclosed payable to IMPLANT SEMINARS

Charge my card as indicated below

VISA[®] MasterCard[®] American Express[®] Discover[®]

Card Number: _____ **Exp. Date:** _____

Name on Card: _____

Signature: _____

ACCREDITATION: IMPLANT SEMINARS is a designated and approved sponsor of the Academy of General Dentistry (AGD). As such, Implant Seminars' continuing dental education is accepted by the AGD for credit toward membership, maintenance and Fellowship and Mastership credentials. CANCELLATION POLICY: Refunds will be made with written notice of cancellation received at least three weeks prior to the program inception. A \$200 processing fee is charged on all refunds. In the rare event of a program being cancelled, all payments received will be fully refunded, which constitutes full settlement. TAX DEDUCTION: The expense of continuing education may be tax deductible.



1840 N.E. 153rd Street
N. Miami Beach, FL 33162

MEDICAL BILLING

for the comprehensive dental practice

You can preserve and improve the financial well-being of your practice and provide more comprehensive care for your patients through simple medical billing knowledge.

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FIRST CLASS

