

# SUCCESSFUL MEDICAL BILLING IN DENTISTRY

LEARN HOW TO BILL MEDICAL INSURANCE PLANS FOR A VARIETY OF  
DENTAL IMPLANT RELATED PROCEDURES INCLUDING:

**Bone Grafting • Ridge Preservation • CT Scans • Dental Implants ... and Much More!**

"If your office is unfamiliar with medical billing, now is the time to learn the process!"

Join our nationally-recognized coding expert, for an in-depth two-day program that will teach you everything you need to know about billing medical insurance plans".

## MIAMI

November 11-12, 2011



**IMPLANT  
SEMINARS**  
IMPLANT DENTISTRY EDUCATION

**12 CREDITS**

# COURSE OUTLINE

## Day 1

- » **Introduction to Medical Billing**
- » **How to integrate Medical Billing into a dental office**
- » **Procedures which can be Billed to Medical**
- » **Verification of Benefits**
- » **Diagnosis Coding (ICD). Diagnosis shows medical necessity**
- » **Medical To Dental CrossCoding - CPT Codes for Implants, Bone Grafts, TMD and Sleep Apnea Devices**
- » **Questionnaires - Paper and Online Questionnaires**
- » **The Exam – Important Documentation and Records**
- » **Narrative Reports make the Difference**
- » **Encounter Sheets**
- » **Claim Attachments**
- » **Appeals that Work**
- » **Electronic Medical Billing**
- » **Results of Independent Fee Survey**



# COURSE OUTLINE

## Day 2

- » **Preparing the claim forms for submission**
- » **Examples and Case Studies**
  - Exams**
  - Radiology**
  - Diagnostic**
  - Accidents**
  - Extractions**
  - Bone Grafts**
  - Implant Reconstruction**
  - Sedation and Anesthesia**
  - Periodontal and other surgeries**
  - TMJ Orthotics**
  - Sleep Apnea Devices**
- » **Practice Sessions**
- » **Promoting These Services in your Community**

## Objective:

By the end of the medical billing class the participant will have the knowledge to bill medical insurance for qualified services performed in the dental office such as Implants, Bone Grafts, TMD, Sleep Apnea Devices, Exams, Radiographs and other services.

# LOCATION AND ACCOMODATIONS

FEATURING

# Miami\*

THE MAGIC CITY



**November 11-12, 2011**

**COURSE LOCATION**

Implant Seminars Training Facility

1830 NE 153rd Street

N. Miami Beach, FL 33162

**RECOMMENDED HOTEL:**

Fairmont Turnberry

1999 W Country Club Dr, Miami -

(305) 932-6200

Continental breakfast and lunch  
will be provided at the courses.

**Call to Register 1.800.561.3065**

# REGISTRATION FORM



MAIL TO: IMPLANT SEMINARS  
1840 NE 153RD STREET  
NORTH MIAMI BEACH, FL 33162

FAX TO: (305) 944-3046

CALL TO: 1-800-561-3065

Name: \_\_\_\_\_

Address: \_\_\_\_\_  
\_\_\_\_\_

Tel: \_\_\_\_\_

E-Mail: \_\_\_\_\_

## OFFICE TEAM MEMBERS

Name: \_\_\_\_\_ Position \_\_\_\_\_

Name: \_\_\_\_\_ Position \_\_\_\_\_

Name: \_\_\_\_\_ Position \_\_\_\_\_

Name: \_\_\_\_\_ Position \_\_\_\_\_

COURSE TUITION Doctor \$395 / Staff Tuition \$295

Miami, November 11-12, 2011

## PAYMENT

\_\_\_\_\_ # OF PARTICIPANTS \_\_\_\_\_ TUITION TOTAL

Check enclosed payable to IMPLANT SEMINARS

Charge my card as indicated below

VISA<sup>®</sup>  MasterCard<sup>®</sup>  American Express<sup>®</sup>  Discover<sup>®</sup>

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Name on Card: \_\_\_\_\_

Signature: \_\_\_\_\_

ACCREDITATION: IMPLANT SEMINARS is a designated and approved sponsor of the Academy of General Dentistry (AGD). As such, Implant Seminars' continuing dental education is accepted by the AGD for credit toward membership, maintenance and Fellowship and Mastership credentials. CANCELLATION POLICY: Refunds will be made with written notice of cancellation received at least three weeks prior to the program inception. A \$200 processing fee is charged on all refunds. In the rare event of a program being cancelled, all payments received will be fully refunded, which constitutes full settlement. TAX DEDUCTION: The expense of continuing education may be tax deductible.

